EUROPEAN CURRICULUM VITAE FORMAT



PERSONAL INFORMATION Name Patrizia Giampieri **CURRENT WORK EXPERIENCE TEACHER AND** LECTURER **POST-GRADUATE COURSES** & ACADEMIC LECTURES Academic year 2019-2020 LECTURER of English, 84hrs University of Camerino, School of Law LECTURER of English (Terminology for technical translations), 240hrs Carlo Bo Graduate School for Interpreters and Translators, Rome LECTURER in a post-graduate course in Legal and Business English, 42 hrs School of Law, University of Camerino (20 credit recognition by the Bar Association) LECTURER of English, 84hrs University of Camerino, School of Law Academic year 2018-2019 LECTURER of English, (EAP and Terminology for technical translations), 240hrs Carlo Bo Graduate School for Interpreters and Translators, Rome LECTURER in a post-graduate course in Audiovisual Translations, 25hrs Gregorio VII Graduate School for Interpreters and Translators, Rome Academic year 2017-2018 LECTURER of "Inglese - Business and Law" (English - Business and Law) 40hrs University of Macerata, School of Law LECTURER of English, 84hrs University of Camerino, School of Law LECTURER of "Inglese - Business and Law" (English - Business and Law) 40hrs; Academic year 2016-2017 "Conoscenza lingua straniera" (English knowledge), 15hrs and "Ulteriori conoscenze linguistiche – lingua inglese" (Further English knowledge) 15 hrs University of Macerata, School of Law LECTURER of "Inglese II" (English II) 42hrs, Università Politecnica delle Marche, School of Economics Academic year 2015-2016 LECTURER of "Inglese - Business and Law" (English - Business and Law) 40hrs, University of Macerata, School of Law LECTURER of "Lingua Inglese" (English language) 40hrs, and "Lingua Inglese (avanzato)" (Advanced English) 40 hrs, University of Macerata, School of Economics LECTURER of "Inglese I" (English I) 74hrs, and "Inglese II" (English II) 42hrs, Università Politecnica delle Marche, School of Economics LECTURER of "Lingua e linguistica III" (Language and Linguistics III) 48hrs, Graduate Academic year 2014-2015 School for Interpreters and Translators, Perugia LECTURER of "Inglese Giuridico" (Legal English) 10hrs, Graduate School for Interpreters and Translators, Perugia **LECTURER** of "Lingua e Traduzione I inglese" (English language and translation I) 45hrs, University of Macerata, School of Languages LECTURER of "Inglese - Business and Law" (English - Business and Law) 40hrs, University of Macerata, School of Law LECTURER of "Lingua Inglese" (English language) 40hrs, University of Macerata, School of Economics LECTURER of "Lingua e cultura inglese (avanzato)" (advanced English) 30hrs, University of Macerata, School of Education Sciences LECTURER of "Laboratorio di conoscenza della lingua straniera inglese" (English lab.) 42hrs, University of Macerata, School of Cultural Heritage (April – July 2010) TEACHER OF BUSINESS ENGLISH (30 hrs): post-graduate course in International Businesses, organised by the Italian Trade Commission (ICE) and "ISTAO" private institute. Taught modules: effective communication, telephone skills, meetings and negotiations, payments in foreign trade, business letters, documents of transport, job interviews, multiculturalism

WORKSHOPS

(November 2019)	LECTURER in a workshop on "Term search for legal translations" (1hr) at the University of Trieste
(May 2019)	LECTURER in workshops on Legal English and Legal Translations (6 hrs) Rome. Carlo Bo Graduate School for Interpreters and Translators
(March 2019)	LECTURER in a workshop on the civil proceedings and Legal English for
	professional translators (7 hrs), organized by AITI (Italian Interpreters and Translators'
(E-h-m-a-m- 2010)	association), Udine
(February 2019)	LECTURER in "European projects: training and workshop" (6 hrs)
(January 2019)	PhD students of the University of Camerino, School of Advanced Studies (MC)
(January 2017)	LECTURER in the workshop "Legal and Business English" (8 hrs)
	Milan. Organized by Giuffrè-Lefebvre publishing house. 4 credit recognition by the
(April 2018)	Italian Bar Association.
(11)	LECTURER in the workshop "Successful CVs and Letters of Application" (2 hrs)
(FebMarch 2018)	University of Camerino <u>Career Day</u> at Borgo Lanciano (MC)
	LECTURER in workshops on Legal English and Legal Translations (8 hrs)
(December 2017)	Rome. Carlo Bo Graduate School for Interpreters and Translators
(December 2017)	LECTURER in the workshop "Legal English, the Web as Corpus and Corpora: tools
(October 2017)	for language research" open to professionals and students. Ponte San Giovanni (PG).
()	LECTURER in the workshop "Legal English for Lawyers and Legal Translators"
	Rome. Credit recognition by the Italian Bar Association and AITI (Italian Association
(May 2017)	of Translators and Interpreters)
	LECTURER in the <u>workshop</u> "Legal English for Lawyers and Legal Translators"
(Santanih an 2016)	Milan. 8 credit recognition by the Italian Bar Association
(September 2016)	LECTURER in the workshop "Censorship in Italian Film Dubbing" during the XIV
	Giornate della Traduzione Letteraria (XIV Conference on Literary Translation) organised
	by the University of Urbino and FUSP, Graduate School for translators and interpreters,
(May 2016)	Misano Adriatico (RN) LECTURER of "English for occupational purposes" (4hrs), <u>Career Day</u> organised by
(114) 2010)	the Università Politecnica delle Marche (Ancona)
(April 2016)	LECTURER in the following workshops: "Terminology search in legal translations"
(April 2010)	(3hrs), "Introduction to literary translations" (4hrs), "Audiovisual translations"(5hrs).
	Graduate School for Interpreters and Translators, Ancona.
(May 2015)	LECTURER of "English for certified translators" (4hrs): workshop on legal English.
(114) 2010)	Graduate School for Interpreters and Translators, Ancona
(Oct. 2014 and Oct. 2015)	LECTURER of "English for occupational purposes" (2hrs), Career Day organised by
(001.2014 and 001.2013)	the University of Camerino
(May 2014)	LECTURER of "English for Academic Purposes" (4 hrs). Graduate School for
(Way 2014)	Interpreters and Translators, Perugia
(May 2014)	LECTURER of "English for Academic Purposes" (4hrs). Workshop for the students of
	the University of Macerata (1 credit to the students of the University of Macerata)
(Feb – Mar; May 2014)	LECTURER of "English for certified translators": workshops on legal English for
	certified translators (3hrs each). (1 credit to the students of the University of Macerata)
(March 2014)	LECTURER in the workshop "Lawyers as legal translators", Terni. 2 Credit
	Recognition to registered lawyers by the Bar Association
(February 2014)	LECTURER in the workshop "How to become a certified translator" (3hrs), Perugia,
	at "Forma.Azione" training agency, Perugia Ponte S.Giovanni (PG)
(April; Nov-Dec 2013)	LECTURER of "English for certified translators": workshops on legal English for
(November 2012)	certified translators (3 hrs each). (1 credit to the students of the University of Macerata)
(November 2013)	LECTURER in the workshop "Translating international contracts" (5hrs), Perugia, at
	"Forma.Azione" training agency, Perugia Ponte S.Giovanni (PG)
(October 2013)	LECTURER in the workshop "Free-lance, literary Translations" (3hrs), Perugia, at
() ("Forma.Azione" training agency, Perugia Ponte S.Giovanni (PG)
(May 2013)	LECTURER of "English for certified translators" (5hrs): workshop on legal English
$(M_{\text{res}}, 2012)$	for certified translators, at FUSP Graduate School for interpreters and translators,
(March 2013)	Misano Adriatico (RN) LECTURER in the workshop "How to become a certified translator" (Abrs) Perucia
(November 2012)	LECTURER in the workshop "How to become a certified translator" (4hrs), Perugia, at "Sustenia srl" training agency. Perugia P.S. Giovanni (PG)
(November 2012)	at "Sustenia srl" training agency, Perugia P.S. Giovanni (PG) LECTURER in the workshop "Le Relazioni del Piceno in Prospettiva Europa 2020"
(May 2012)	(<i>Relationships in the Piceno area, towards Europea 2020</i>), University of Macerata
(1410y 2012)	LECTURER in a 4-hr workshop on "English at work", University of Camerino
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Adult, Lifelong & Vocational Education

(Dec.19 – Feb. 20)	TEACHER of ENGLISH in a course for Nature Guides (40 hrs)				
	Organised by IAL(registered training agency), Ancona				
(Sept Oct. 2019)	TEACHER of English for preparation courses for the PET and FCE Cambridge				
	language certificates (30 hrs), at the Technical School "Mattei" (Recanati, MC)				
(June – September 2019)	TEACHER of English for Web Marketing (40 hrs) (Jesi, AN)				
	Organised by IAL (registered training agency), Ancona				
(June – July 2019)	TEACHER of English for Web Marketing (40 hrs) (Fabriano, AN)				
	Organised by IAL (registered training agency), Ancona				
(May – July 2019)	TEACHER of English for preparation courses for the PET and FCE Cambridge				
	language certificates (52 hrs), at the Technical School "Mattei" (Recanati, MC)				
(January – May 2019)	TEACHER of ENGLISH for the teachers of the Hotel Management High School in				
	Spoleto (PG) (preparation courses for the A2 Cambridge language certificates) (37 hrs)				
(January – April 2019)	TEACHER of ENGLISH in courses for Apprentices (84 hrs)				
(December 2018)	Organised by Confartigianato (Federation of Italian Artisans and Craftsmen), Macerata				
(December 2010)	TEACHER of ENGLISH in a courses for E-commerce specialists (4 hrs)				
$(\mathbf{D}_{1}, 2, 0, 1, 0, 1, 1, 2, 0, 1, 0)$	Organised by IAL(registered training agency), Ancona				
(Dec. 2018-April 2019)	TEACHER of ENGLISH in a course for Nature Guides (40 hrs)				
(June – July 2018)	Organised by IAL(registered training agency), Ancona				
(Julie – July 2010)	TEACHER of ENGLISH in a course for Import/Export Operators (36 hrs)				
(May – June 2018)	IAL(registered training agency), Porto S. Elpidio (FM), course financed by Marche Region				
(101ay - Julie 2010)	TEACHER of ENGLISH in a course for Wooden Furniture Designers (30 hrs)				
(Amil Mar 2019)	Jcube (Jesi, AN), course financed by Marche Region				
(April – May 2018)	TEACHER of BUSINESS ENGLISH in an in-house course (42 hrs)				
	Oltremodo srl, Macerata. Course organized by Confartigianato, Macerata				
(March-June 2018)	TEACHER of LEGAL ENGLISH in a course for Lawyers (30 hrs), 20 credits				
(Iomuomy Mossombon 2019)	FUSP Graduate School for interpreters and translators, Misano Adriatico (RN)				
(January-November 2018)	TEACHER of ENGLISH in courses for Apprentices (96hrs) and Beauticians (20hrs) Organised by Confartigianato (Federation of Italian Artisans and Craftsmen), Macerata				
(January-June 2018)	TEACHER of ENGLISH for the teachers of the Hotel Management High School in				
(Junuary June 2010)	Spoleto (PG) (preparation courses for the A2 Cambridge language certificates) (60 hrs)				
(SeptNov. 2017)	TEACHER of LEGAL ENGLISH in a course for <u>Lawyers</u> (30 hrs), 20 credits				
(Sept. 1101. 2017)	At FUSP Graduate School for interpreters and translators, Misano A. (RN)				
(May-Oct. 2017)	TEACHER of ENGLISH in courses for Apprentices (68 hrs)				
(114) 000 2017)	Organised by Confartigianato (Federation of Italian Artisans and Craftsmen), Macerata				
(June 2017)	TEACHER of ENGLISH for restaurant waiters (22 hrs)				
	State-financed course organised by Apiform (Training Agency), Ponte S.Giovanni (PG)				
(Dec. 2016-June 2017)	TEACHER of ENGLISH for the teachers of the Hotel Management Sec. School in				
	Spoleto (PG) (preparation courses for the A2 and B1 Cambridge exams) $(60 + 60 \text{ hrs})$				
(April-May 2017)	TEACHER of ENGLISH for Tourists for the employees of "M&P" parking				
	company, Ancona $(16 + 16 \text{ hrs})$				
(JanApr. 2017)	TEACHER of SPANISH for Erasmus+ VET students (30 hrs) at the Hotel				
	Management Secondary School in Assisi (PG)				
(JanMarch 2017)	TEACHER of ENGLISH for Marketing Strategies (38 hrs)				
$(D_{1}, 0, 1, 0, 1, 0, 1, 7)$	Course delivered at Ruggeri srl, Tolentino, MC				
(Dec.2016-Mar.2017)	TEACHER of ENGLISH in a course for Apprentices (8 hrs)				
	Organised by Imprendere Formazione e Cultura training association (Macerata)				
(June-July 2016)	TEACHER of ENGLISH for the teachers of the Hotel Management Secondary				
	School in Spoleto (PG) (12 hrs).				
(May-July 2016)	TEACHER of Business ENGLISH in a state-financed course: "Experts in International				
(1. 1) M 201()	Sales and Web Strategies" (24 hrs). Organised by IAL certified training agency, Ancona.				
(April-May 2016)	TEACHER of ENGLISH for supermarket staff (Mogliano, Macerata) (10 hrs).				
(February-May 2016)	Organised by "Imprendere srl" and the Italian Craftsmen association (Macerata).				
(February-May 2016)	TEACHER of ENGLISH for Specific Purposes for The Italian Crafts(wo)men				
	Association (Ancona) (32 hrs).				
(January-February 2016)	TEACHER of ENGLISH for Accommodation and Catering Providers (20 hrs).				
(March-June 2015)	Organised by Umbria Training Center, certified training agency, Scheggino (PG).				
	TEACHER of ENGLISH in a course on Multimedia Marketing (84 hrs). Organised				
	by Centro Studi città di Foligno, certified training agency, Foligno (PG).				

(February-June 2015)	TEACHER of ENGLISH for Architects (40 hrs), Perugia.
	15 credits to registered architects.
(February-April 2015)	TEACHER of ENGLISH for customs officers (64 hrs), at the customs office (AN)
(November 2014)	TEACHER of ENGLISH for EU-funded projects for Lazion Region officers, Rome
(March-June 2014)	TEACHER of ENGLISH for adults (intermediate level). State-funded course (50 hrs). Organised by Apiform (Italian Craftsmen Training Association). Foligno (PG)
	TEACHER of ENGLISH to adults (basic level). State-funded course (50 hrs).
(March-June 2014)	Organised by: Apiform (Italian Craftsmen Training Association). Foligno (PG)
	TEACHER of ENGLISH to adults (basic level). State-funded course (24 hrs).
(Nov-Dec 2013)	Organised by: Consorzio BIM Cascia (drainage basin consortium). Cascia (PG)
(0, , , , D, , 0010)	TEACHER of ENGLISH to adults (basic level). State-funded course (50 hrs).
(Oct. – Dec. 2013)	Organised by: Apiform (Italian Craftsmen Training Association). Foligno (PG)
	TEACHER of ENGLISH to adults (basic level). State-funded course (32 hrs).
(Sept. – Oct. 2013)	Organised by: SFCU (Italian Manufacturers' Training Association). Spoleto (PG)
	TEACHER of ENGLISH to adults (intermediate level). State-funded course (32 hrs).
(June – July 2013)	Organised by: SFCU (Italian Manufacturers' Training Association). Spoleto (PG)
	TEACHER of ENGLISH to adults, basic level. State-funded course (60 hrs).
(April-July 2013)	Organised by: Forma. Azione, certified training agency, Foligno (PG)
(Amril Sontombor 2000)	TEACHER of basic ENGLISH : Detention Institute "Il Barcaglione" Ancona (40 hrs).
(April – September 2009)	
Secondary Schools	
(SeptNov. 2018)	TEACHER OF ENGLISH : Technical Secondary Education for mechanics (project
(SeptNov. 2018)	financed by the Marche Region), Macerata (36 hrs)
$(\Lambda_{\text{unsupt}}, 2019)$	TEACHER OF ENGLISH : Higher Technical School "Alessandro Volta", Perugia :
(August 2018)	Remedial classes for I and IV year students (15 hrs)
	TEACHER OF ENGLISH : Higher Technical School "Alessandro Volta", Perugia :
(August 2017)	Remedial classes for I year students (15 hrs)
$(1 \dots - 1 \dots 1 \dots 2017)$	TEACHER OF ENGLISH : Higher School in classical studies "Tacito", Terni:
(June-July 2017)	Remedial classes for II year students (5 hrs)
(August 2016)	TEACHER OF ENGLISH : Higher Technical School "Alessandro Volta", Perugia :
(1145451 2010)	Remedial classes for IV year students (8 hrs)
(June-July 2016)	TEACHER OF ENGLISH : Higher School in Classical Studies "Properzio", Assisi
	(PG): Remedial classes for I year students (8 hrs)
(August 2015)	TEACHER OF ENGLISH : Higher Technical School "Alessandro Volta", Perugia :
	Remedial classes for II and III year students (18 hrs)
(June-July 2015)	TEACHER OF ENGLISH : Higher School in Classical Studies "Properzio", Assisi
	(PG): Remedial classes for I and II year students (16 hrs)
(August 2014)	TEACHER OF ENGLISH : Higher Technical School "Alessandro Volta", Perugia:
	Remedial classes for I year students (18 hrs)
(July-August 2014)	TEACHER OF ENGLISH and FRENCH : Higher School for Languages "Angeloni", Terni: Remedial classes for I, II and III year students (16 hrs)
(1 (2012)	TEACHER OF ENGLISH : Higher Technical School "Alessandro Volta", Perugia :
(August 2013)	Remedial classes for I and II year students (18 hrs)
(July 2013)	TEACHER OF ENGLISH, FRENCH and GERMAN : Higher School for
(July 2013)	Languages "Angeloni", Terni: Remedial classes for I year students (30 hrs)
(July 2013)	TEACHER OF FRENCH : Higher School for Commerce "A. Capitini, Vittorio
	Emanuele II", Perugia: Remedial classes for I year students (20 hrs)
(August 2012)	TEACHER OF ENGLISH : Higher School for Social Activities "Giordano Bruno",
(1145451 2012)	Perugia : Remedial classes for IV year students (8 hrs)
(June-July 2012)	TEACHER OF ENGLISH : Higher School for Commerce "A. Capitini, Vittorio
	Emanuele II", Perugia: Remedial classes for I year students (28 hrs)
(June-July 2012)	TEACHER OF ENGLISH : Higher School in Classical Studies "Properzio", Assisi
· · · ·	(PG): Remedial classes for I year students (8 hrs)
(June 2012)	TEACHER OF ENGLISH : Higher Schoolof Arts "Bernardino Betto", Perugia :
	Remedial classes for I, II and III year students (12 hrs)
(August 2011)	TEACHER OF ENGLISH : Higher School for Social Activities "Giordano Bruno",
	Perugia : Remedial classes for I and IV year students (20 hrs)
(July – August 2011)	TEACHER OF ENGLISH : Higher School for Commerce "A. Capitini, Vittorio Emeruela II", Paradial elassas for III year students (14 hrs)
(E-h	Emanuele II", Perugia: Remedial classes for III year students (14 hrs) TEACHER OF ENGLISH : Higher School for Commerce "A. Capitini, Vittorio
(February – March 2011)	TEACHER OF ENGLISH . TIgher School for Commerce A. Capitin, Villorio

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(February - March 2010)

Emanuele II", Perugia: Remedial classes for IV year students (10 hrs) **TEACHER OF FRENCH** : Higher School for Social Activities "Giordano Bruno" Perugia : Remedial classes for IV year students (8 hrs)

TRANSLATOR, INTERPRETER AND LANGUAGE CONSULTANT (since 2008)

- 2018 (November): proof-reading of academic articles for INRCA (Italian National Institute for Scientific Research on Ageing), Ancona
- o 2017 (April): Exhibition Ita<>Eng interpreter and translator for "Enulv srl" (Tolentino, MC, Italy)
- 2016 (May): Screening the participants in a course for international sales agents and web marketers, organised by IAL Ancona (Italy)
- 2016 (February): Screening of Teachers participating in the ERASMUS+ programme (language assessment), Catering High School of Spoleto, PG (Italy)
- o 2015 (July): ITA>ENG translation of the <u>Introduction</u> of the book "The Administrative Architecture of Financial Integration" Prof. Vesperini G., and Chiti E., publ. Il Mulino, Bologna
- 2015 (May and November): ITA<>ENG consecutive interpreter (EU project "Formaorienta": opening workshop in May; workshops in November and <u>final workshop</u>). Organised by: University of Camerino, Italian Education Ministry, Marche Region
- o 2014 (June): ITA<>ENG and POR(Bra) interpreter for "Cavalcare in Umbria", Perugia, Italy
- o 2013-4: A.F.M. Progetti, Engineer's office, Spoleto: Website translations (It>En)
- 2012 (December): interpreter at the port police department, Ancona (Ger⇔It)
- 2012 (October): UISP (Italian Sport for All Association): interpreting Prof. Gilles Bui Xuan , University of Lille (It<>Fr)
- o since 2012: sworn interpreter and certified translator for the court of Spoleto (En,Fra,Ger,Spa)
- o since 2012: registered interpreter and translator for the Chamber of Commerce of Perugia (En, Fr)
- 2011 (May): University of Camerino: interpreting (It<>En) within the EU-funded POSDRU project "Dezvoltarea sistemului european de management al calificarilor universitare si valorificarea competentelor informale"
- 2011 (May): International culinary Academy: interpreter during the visit of an Australian group of tourists
- 2011 (June-Dec): Associazione Sviluppo Rurale: translations for EU-funded projects (It<>Fr; It<>En)
- 2011 (June-Dec): Slow Tourism Club: web translations and translations in the tourism field (It<>En)
- 2009-2010: printing house Dulcamara Edizioni: translation of the book by Susan PhD. Jeffers "Embracing Uncertainty" (En>It)
- 2010: UISP (Italian Sport for All Association): interpreting Prof. Gilles Bui Xuan , University of Cote d'Opale (It<>Fr)
- 2009-2010: Opera Theatre "A.Belli", Spoleto: translating application documents for Europeanfunded projects (En>It)
- since 2008: registered interpreter and translator for ISFOL (Italian Agency for the European Lifelong Learning Programme)
- 2008-2010: Logos multilingual online dictionary: implementing the online dictionary in En, Fr, Spa, Ger, Por(Br)
- o 2008-2009: Printing house Ocean of Life Edizioni: translations (En>It)
- o 2008-2009: Ordem Teosófica de Serviço; Sociedade Teosófica do Brasil; União Planetaria (Brazil): translations of documents and articles (Por>It)
- 2008 Feb-May: Association Ivoirienne de Théosophie (Ivory Coast): translating correspondence (En>Fr)
- 2008-2009: Edizioni Teosofiche Italiane, translator assistant of "The Voice of the Silence, Vol. II" of C. Leadbeater (En>It)
- o 2008-2009: UNICEF (Italy): translations of web articles (En>It)

VIDEO LESSONS	 2019 (June): Video lessons on English phonetics, phrasal verbs, compound words, pronunciation – 6-hour courses (comm.by WebLab group Marsciano, PG, Italy) 2019 (May): Video lessons on Company Law, Mergers&Acquisitions and Shareholders' Agreements, Business English, Financial English. – 4-hour courses (comm. by Giuffrè-Lefebvre, Milan) 2018 (July): Video lessons on English for police(wo)men and traffic wardens – 33 lessons (commissioned by Halley Informatica Srl, Matelica, MC, Italy) <u>https://www.lapostadelsindaco.it/</u> 2016 (July): Video lessons on Business English – 10 hr course (commissioned by WebLab Group, Marsciano, PG, Italy) <u>https://www.lezione-online.it/</u> 2016 (July): Video lessons on Legal English – 40 lessons (commissioned by Mister Polyglot, Treviglio, BG, Italy) <u>http://www.misterpolyglot.com/</u>
Other Work Experience	
(Febr. 2017-October 2018)	INRCA – National Institute for Scientific Research on Ageing External Quality Manager within the European Erasmus+ project "Be The Change"
(March 2013-July 2014)	BRITISH INSTITUTES - school of languages - Terni Teacher of English (from absolute beginners to upper intermediate students) Teacher of French (absolute beginners and beginners)
(March 2013-July 2014)	UP4TS Translation Agency - Terni Certified translations Ita Eng, Fre. Marketing manager: promoting the Agency's activities
(March 2013-July 2014)	ACG Consulting – Terni Teacher of English for EU-funded projects, technical translations
(March-June 2013) and	UMBRIA TRAINING CENTER – EU Projects and Training Agency – Perugia
(Febr. 2010 – Febr. 2012)	European project manager within the Lifelong Learning Programme. Technical assistance for the University of Camerino Teacher of English and French to INPDAP boarding school students and adults. Teacher of Italian as a foreign language.
(Mar.2012 – Mar. 2013)	CONVAR DEUTSCHLAND GmbH – Pirmasens – Germany Sales Manager and business developer
(August 2006-Oct. 2009)	DUE CI srl - Plastic shaping innovations – Numana, Italy Area Manager (Germany, France, Spain, US and Brazil)
(Mar. 2003-May 2005)	CONVAR GmbH - Data recovery lab Pirmasens – GERMANY Key Account Manager
(Oct. 2001-August 2002)	LUCENT TECHNOLOGIES – Dublin – IRELAND International Customer Management Centre agent: (B2B agent)
(Nov. 2000-March 2001)	FRATELLI GUZZINI S.p.A. Plastic Tableware – Macerata, Italy Internship: Market Research in FRANCE (Paris and Nîmes)
(May 1998-Jan.1999)	MASTERCARD INTERNATIONAL, St. Louis, Missouri, USA Global Service Center call agent: (B2C agent)

EDUCATION AND TRAINING

(Oct. 2012-Jan. 2015)	Master of Science in APPLIED LINGUISTICS Aston University, Birmingham (UK)			
	• Taught modules: Grammar, Analysing written and spoken discourses, Lexis, Literary			
	• raught modules: Grammar, Analysing written and spoken discourses, Lexis, Elterary linguistics, Course and Materials Design (ESP), Research Methods.			
	 Dissertation (EAP): "Improving Italian Students' Academic Writing Skills" 			
(January 2015)	TESOL Certificate			
	Aston University, Birmingham (UK)			
(Nov.2015)	Workshop – Guidance and Training: technologies and tools			
	Ascoli Piceno, organised by the University of Camerino and the Marche Region			
(July 2015)	Workshop - Learning Disabilities and Attention Deficit/Hyperactivity Disorders			
(July 2013)	Perugia, organised by F.A.R.E. (learning disabilities association)			
(September 2014)	Workshop - A Theoretical and practical approach to Teaching English to			
	Students with Learning Disabilities (Dyslexia). FUSP, Graduate School for translators			
	and interpreters Misano Adriatico (RN). Lecturer: Prof. Daloiso			
(December 2013)	Workshop - Spotting Learning Disabilities in Pupils			
	Perugia, sponsored by the Municipality of Perugia and local health authorities			

(September 2012)	Workshops for Literary Translators - Urbino, PU					
(September 2012)	University of Urbino, FUSP Graduate School for translators and interpreters, Misano A. (RN)					
(May 2011-June 2011)	Course for Cultural and Language Mediators – Jesi, Ancona					
(May 2011-Julie 2011)						
	"Casa delle Culture" not-for profit association					
(November 2010)	Workshop - Legal English in International Business – Milan					
	Organised by Dr. De Palma S., teacher accredited by the national bar association					
(May 2009)	Workshop - Legal English in Civil and Criminal Cases - Milan					
	Organised by Ferro S, a certified interpreter in the court of Lucca					
(Jan. – Oct. 2008) Post-graduate Certificate in Conference Interpreting (EN \Leftrightarrow ITA)						
	Graduate School for Interpreters and Translators, Ancona					
	• Taught modules: Consecutive, Simultaneous and Bilateral Interpreting in economics, law,					
	medicine and general English.					
(Jan Oct. 2008) Course in Special-Purposes Translations (EN <>ITA)						
	Graduate School for Interpreters and Translators, Ancona					
	• Modules: Theories of Translation, Translations in: economics, law, ICT and tourism.					
(Apr. 2000–Mar. 2001)	Post-graduate Certificate in International Commerce					
	I.C.E. (Italian Trade Commission), Ancona.					
	• Taught modules: International Marketing, International law, International Communication,					
	Market research studies, Business English, International Finance.					
(Oct. 1992-Oct. 1997)	Master's degree in ECONOMICS, University of Ancona, Italy					
	Full marks with distinction (110/110 cum laude)					
	• Dissertation: "Italian business organisation strategies in foreign markets"					
	• Taught modules: Business Management Marketing Accounting Microeconomics					

• Taught modules: Business Management, Marketing, Accounting, Microeconomics, Mathematics, Macroeconomics, Industrial Organisation, Law, English, French.

PERSONAL SKILLS AND COMPETENCES

Mothe	R TONGUE	ITALIAN					
Other languages							
		ENGLISH	FRENCH	SPANISH	GERMAN	BRAZILIAN-POR	
• Readi	ing skills	C2	B2	B1	B1	A1	
 Writing skills 		C2	B2	B1	B1	A1	
• Ver	bal skills	C2	B2	B1	B1	A1	
			IKAT DEUTSCH IN C				
since 2008:		REGISTERED TRANSLATOR and INTERPRETER FOR THE EUROPEAN LLP NATIONAL AGENCY "ISFOL"					
since 2012:	-REGIS	TERED TRANSLA	TOR AND INTERI	PRETER for the CO	URT of PERUGIA (E	Eng/Fre)	
						ERCE of PERUGIA	
					nd criminal COURT		
since 2016:	-CERTIFIED TEACHER for the Italian MILITARY SCHOOL OF LANGUAGES in Perugia -REGISTERED TEACHER for the "REGIONE MARCHE"						
2017-2019:		TERED TEACHER		E MARCHE"			
since 2019:			G EXAMINER (KE	T DET ECE)			
Since 2019.	-CAMD	KIDGE SFEAKING	J EAAMINER (RE	I, FEI, FCE)			
COMPUT	ER AG	lvanced knowled	<i>ge of</i> : Microsoft	t Office (Word, 1	Excel, Outlook, P	ower Point, Publisher);	
KNOWLED						s: AntConc, TextSTAT.	
		<u>Corpus Generators</u> : BooTCAT. <u>Online Corpora</u> : COCA, BNC, Lextutor, BoLC, CORIS /					
		DDIS, Leeds, Eu	Parl (Opus). <u>Sub</u>	<u>otitling</u> : Subtitle E	dit.		
		Good knowledge of: Photo-retouch: GIMP, Gadwin. CAT: WordFast Anywhere, OmegaT.					
E-learning platforms: OLAT, MOODLE,							
	<u>T</u>	<u>yping speed</u> : 66 v	vords per minute				
	NG D	OVS					
		BOOKS -Inglese giuridico, finanziario e contabile" (Legal, financial and accounting English), Giuffrè					
		(forthcoming)					
		"L'interprete per le autorità giudiziarie e le istituzioni arbitrali – The interpreter before Italian					
		judicial auhtorities and arbitral institutions", edited by P. Giampieri, G. Milani and A. Colorio, Le					
		Penseur (in press)					
		<u>'Guida agli strumenti per la traduzione giuridica: corpora offline a supporto del traduttore</u> " (A guide to legal translation tools: offline corpora), Filodiritto 2019					
to regat transtation tools. Office corporal, Finduntuo 2019							

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"Inglese per Architetti" (English for Architects), Le Penseur 2016

"Legal English", Giuffrè 2015

"Business English", Zanichelli 2013

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